

SearchUnify® | Namely

CASE STUDY

How **Namely** Unlocked Full Potential of Its Community Knowledge with SearchUnify

www.searchunify.com

About Namely



Industry

HR, Payroll, and Employee Benefits Software



Headquarters

New York

Distinguished by its intense commitment to diversity, equity, and inclusion, HR technology leader Namely is an employer of choice that helps mid-sized employers and their employees thrive. Delivering and streamlining the complexities of recruiting, onboarding, time & attendance, performance management, benefits administration, compliance, payroll and analytics from a single platform, Namely also offers Managed Payroll and Benefits services. The company further differentiates the client experience through personalized service and easy-to-use applications.

- 🚀 Awarded the Core HR/Workforce Best SMB-Focused Solution by Lighthouse Research & Advisory in May 2021.
- 🚀 Listed on The Software Report Top 100 Software Companies of 2021.
- 🚀 Celebrated for the Diversity, Leadership & Career Growth with 3 Comparably awards in June 2021.

Prologue

Customers demand access to rich content in this self-service era, and they want it now. But since companies are sitting on a large amount of information, it often leads to poor content findability and engagement. Namely, the all-in-one HR platform, was sailing in the same boat, not too long ago.

Namely created a Salesforce-powered community to foster collaboration and provide customers a platform to ask queries, propose ideas, and engage with peers and experts.

A vital component of online communities is content findability. But, just as soon as the community went live, Namely was ensnared in multiple challenges that required immediate attention.

Challenges



For starters, the findability of relevant content for customers could be better. Content resided in multiple repositories, with different meta tags and names, making relevant content findability on the community a challenge.



On the employee side, the team lacked detailed insights into content gaps and the effectiveness of their support content.

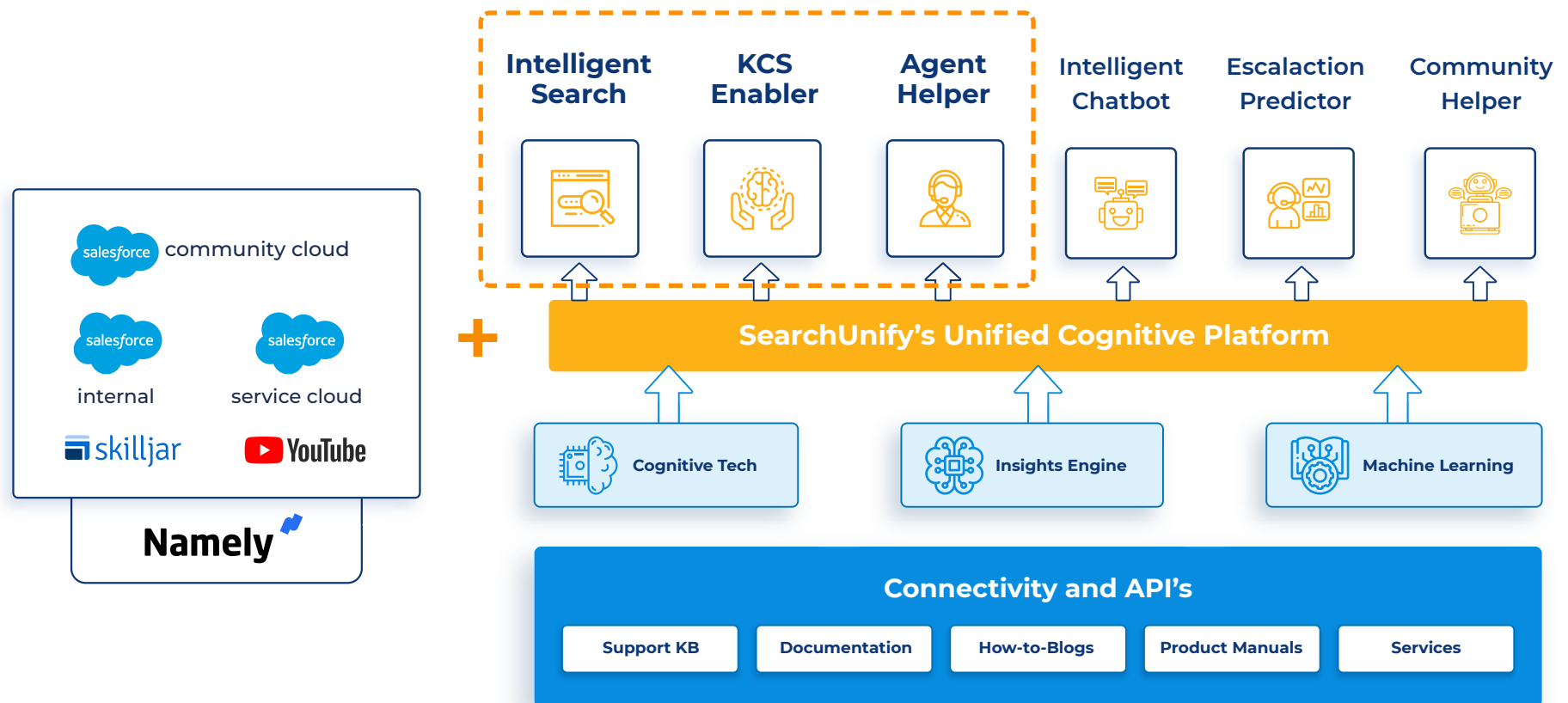


Besides this, Namely also wanted to streamline agent workflows for the long-haul by adopting knowledge-centered service (KCS) framework within the organization. Hence, it wanted assistance to sail through the adoption process.

All things considered, it was looking for an overarching solution that could not only improve the community's search and self-service experience but also enable the content team to gauge their content's efficacy.

Enter SearchUnify

Namely wanted to streamline its information access and delivery to augment self-service and support outcomes along with quantifying the success of its content articles. To meet the needs and elevate their community experience, Namely brought SearchUnify on board.



SearchUnify leverages cognitive search technology as an underlying framework that powers a number of AI-based futuristic apps. Together these apps provide breakthrough support and boost digital experiences both for customers and agents. SearchUnify indexes disparate content sources from across platforms and provides actionable insights into content performance using real-time search analytics.

Furthermore, it taps into user history, browsing history, customer sentiments, preferred medium of communication, etc. to gain a 360-degree view of the customer's journey. Using this data, firms can proffer on-demand and personalized rich content at the right time.

The screenshot displays the Namely search interface. At the top, the Namely logo is on the left, and navigation links for 'Help Community' and 'Home' are in the center. On the right, a search bar contains the text 'onboarding' and a magnifying glass icon. Below the search bar, it says 'Powered by SearchUnify'. A horizontal menu below the navigation links includes 'All Content', 'Blog', 'Community', and 'Integration Resources'. An 'Advanced Search' button is on the left, and a 'Relevance' dropdown menu is on the right. The main content area is divided into two columns. The left column contains two sections: 'Sources' and 'Community Topics'. The 'Sources' section lists 'Blog' (594), 'Knowledge Articles' (32), and 'Integration Resources' (12). The 'Community Topics' section lists 'Product' (17), 'For Employees' (15), 'HRIS' (14), 'Time & Attendance' (10), and 'Time Off' (4). The right column displays two search results. The first result is titled 'How to Build a Virtual Onboarding Program' with a 'BLOG' tag, a URL, and a snippet. Below it, 'Blog Topics : HR' is listed. The second result is titled 'The 4 People You Need to Include in Onboarding' with a 'BLOG' tag, a URL, and a snippet. Below it, 'Blog Topics : Recruiting' is listed. Annotations with orange dashed lines and arrows point to various elements: 'Unified Search across Multiple Content Sources' points to the search bar; 'Intelligent Facets and Filters for Seamless UI' points to the left sidebar; 'Contextual, Personalized Search powered by NLP & ML' points to the search bar; and 'AI-Powered Relevance of Search Results' points to the search results.

Unified Search across Multiple Content Sources

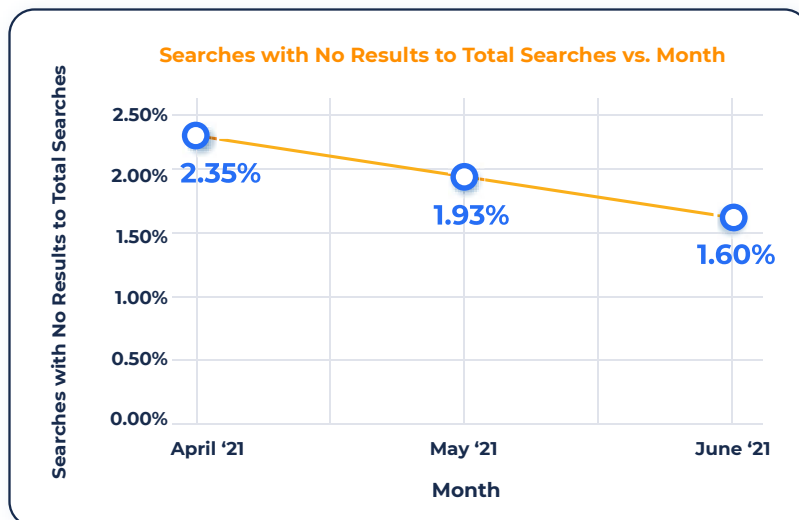
Intelligent Facets and Filters for Seamless UI

Contextual, Personalized Search powered by NLP & ML

AI-Powered Relevance of Search Results

Impact

Ever since its implementation, SearchUnify has augmented digital search experiences for Namely customers and agents by displaying **relevant content faster**. It has enabled the company to focus on **content findability** and relevance as the linchpin in the journey of delivering a **great UX**. Furthermore, the integration of SearchUnify empowered Namely to conduct in-depth performance analysis properly, **deflect cases** expeditiously, and take CSAT up a notch by providing relevant results faster along with astute suggestions.



Namely was able to achieve a **month-on-month decrease in searches with no results**, indicating that rich insights into content gaps enabled them to inform their content strategy



Namely was able to achieve a month-on-month increase in **total clicks with respect to monthly total searches**, indicating that it's enabling more customers to self-serve

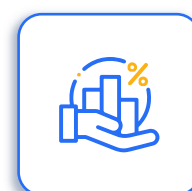
What's more, the integration of SearchUnify with Namely's support and self-service platforms provides faster time to value where Namely recorded an **80% increase** in Knowledge Article submissions from their support teams.

**80%**

Increase in Knowledge Article submissions from support teams

**44.5%**

Average Month-on-Month Clicks to Total Searches

**8.2%**

Month-on-Month Decrease in Searches with No Results



SearchUnify is an integral part of our content strategy—providing our team with actionable insights and data that proves the value of our work.

Lauren Schatz

Director, Client Experience



About SearchUnify

SearchUnify is a unified cognitive platform built on a core of cognitive technology, machine learning and an insights engine. It powers an intelligent search engine & AI-based applications including **Intelligent Chatbot**, **Agent Helper**, **KCS Enabler**, **Escalation Predictor** and **Community Helper**, that help elevate customer support & self-service. It indexes disparate content repositories, makes relevant content easily discoverable (on online communities, sites, customer portals, service consoles) and provides advanced insights into user search behavior, content usability, and content gaps – all while self-learning to personalize and keep responses within the context and ensuring the security of the enterprise data.

| To see it live in action, **Request a free demo!**

Let's Connect



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